**Leonard R. Winogora**

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**EDUCATION:**

**The University of Chicago –** Chicago, Illinois

Master of Arts in the Social Sciences – 1977

**The University of Chicago –** Chicago, Illinois

Bachelor of Arts in History with Honors – 1975

**ACADEMIC EXPERIENCE:**

**Mercer County Community College – 2009 to present**

Instructor in Liberal Arts: I have been an adjunct instructor since January, 2009 and teach three courses: introduction to philosophy, the contemporary ethics course Moral Choices and Western Civilization. I teach in both the traditional and online colleges.

**Burlington County College – 2009 to present**

Adjunct Professor of the Social Sciences: I have been teaching two introduction to philosophy courses per semester since August, 2008. I also teach members of the military service at the McGuire Air Force Base Education Center under Burlington’s supervision.

**West Windsor-Plainsboro Regional School District – 2008 to present**

New Jersey certified substitute teacher for all grade levels but primary focus has been long term substitute for social science and humanities courses at the two high schools.

**The University of Chicago –** 1982 to present

Served 10 years on the New York Alumni Association Board, including two years as President.

Developed bi-weekly program activities which appealed to diverse alumni interests. Created a

quarterly newsletter for the New York area alumni. Created a relationship with a private club to

build a recognizable meeting place for alumni and developed a base of local support.

Current Chair of the Alumni Schools Committee for New Jersey. A primary function is to

support the Admissions Office of The College by arranging interviews for prospective student

applicants with local alumni. In my 16 years as Chair, the applicant pool in New Jersey has

grown from just under 200 to almost 2,000.

**The Princeton Regional Board of Education –** 1996 to 2001

Vice Chairman of the Long Range Capital Planning Committee; worked with team to develop the

Master Plan for the complete renovation and enlargement of all school buildings within the

district. Devised the proposal for an $80 Million bond issue that was approved by the Princeton

Regional Board of Education, and then submitted to the community. Actively campaigned for

voter approval, and received 73% approval with 57% of registered voters participating in special

election.

**The Princeton Library Board of Trustees –** 1995 to 1999

Chair of finance sub-committee; evaluated the financing and fundraising options for construction

of a new library building. Wrote the proposal for debt structure financing that was submitted to

the governing bodies for approval. Created a fund raising organization to seek donations for the

structure and the endowment.

**PROFESSIONAL EXPERIENCE:**

**imSportz Holdings, Inc. –** West Windsor, New Jersey

Chief Financial Officer, January 2007 to present

imSportz is a custom member website that allows young athletes in all sports to create their own player profiles and forward them to coaches at colleges across America.

**Independent Consultant -** Princeton, New Jersey

September 2001 to present

* Produced a business plan, venture capital strategy and power point presentation for Accelron Oncology, a biotech cancer research firm in New Brunswick, New Jersey.
* Developed IT software strategy for financial service firms to expand market share.
* Analyzed prospective acquisition of major mortgage banking firm for Greystone & Company, an investment bank in New York.
* Created an online residential mortgage loan application system for WFS Mortgage Services LoanNet division.

**Registrar and Transfer Company -** Cranford, New Jersey

Marketing Officer, August 2006 to August 2008

* Concentration: investor relations, strategic marketing, national sales
* Created and implemented strategic marketing plan to build client base of medium and large publicly traded companies.
* Developed and managed investor relations process.
* Redesigned marketing publications and created interactive IT demo for presentations.

**American Stock Transfer & Trust Company -** New York, New York

Vice President - National Accounts, December 2002 to July 2006

* Concentration: investor relations, strategic marketing, national sales
* Designed and implemented new strategic sales effort to market transfer agent, corporate

reorganization and lost shareholder services to all American-based publicly traded firms.

**Sovereign Bank -** Reading, Pennsylvania

Senior Vice President -Affinity Lending, July 1996 to September 2001

* Developed the marketing and sales strategy for program to partner with other e-business firms to create cross marketing situations.

Regional Sales Manager & Vice President – Mortgage Banking, July 1996 to September 2001

* Supervised 40 team members in New Jersey mortgage loan operation
* Created call-in center for mortgage loan inquiries for customers and general public.

**The Dime Savings Bank -** New York, New York

Vice President & Compliance Officer for New Jersey, January 1991 to July 1996

* Coordinated acquisition of Anchor Savings Bank’s New Jersey operations and branches.
* Recruited and trained 10 loan officers for Bank in a 10 county region.
* Created and marketed preferred mortgage loan relationship with select homebuilders in state.