Transfer Articulation Agreement

between

William Paterson University Cotsakos College of Business and

Mercer County Community College

for the

Associate in Science Degree in Business Administration

and

Bachelor of Science Degree Programs

The intent of this articulation agreement is to define the procedures for a transfer articulation between William Paterson University Cotsakos College of Business and Mercer County Community College. Both entities agree to mutual cooperation in establishing and maintaining articulation for their respective programs for the Associate of Science degree in Business Administration transferable to a Bachelor of Science degree in Business at William Paterson University Cotsakos College of Business. The principal beneficiaries of this agreement are students seeking a major in Business whose progress toward their degrees is best assured when they are provided with current information about courses and programs. Firm arrangements between departments and institutions provide the opportunity for these students to plan a total baccalaureate degree through program to program agreement at the outset of their college education.

William Paterson University agrees to accept all the general education credits included in this agreement. Per its transfer credit policy, William Paterson University agrees to accept up to half of the credits required for the major. Course equivalencies for Business prerequisites and major courses will also be accepted (see Appendix A for specific course requirements) and will serve as the basis for equivalencies.

This agreement will become effective immediately upon the signatures of both parties. Immediately thereafter, William Paterson University will provide information packets for transfer admission, special transfer days, and other recruitment services. In turn, Mercer County Community College will make available to its students all information, including the list of course equivalencies pertaining to this agreement. The agreement and equivalencies will be reviewed on a regular basis.

PRINCIPLES OF THE AGREEMENT

COMPLETION OF PROGRAMS

Mercer County Community College transfer students will be required to meet all graduation requirements as listed for William Paterson University students.

SPECIFIC REQUIREMENTS

The determination of major program requirements for a baccalaureate degree in the Cotsakos College of Business shall be the responsibility of William Paterson University.

ELIGIBILITY

- A. Grade point average (GPA) requirement
 For admission to William Paterson University Cotsakos College of Business, the
 student will be required to earn at least a 2.0 overall average on a four-point scale.
- B. Course equivalencies and/or area requirements. (See Appendix A)

Students with an Associate of Science Degree in Business Administration

Students who earn an Associate of Science degree in Business Administration at Mercer County Community College are guaranteed junior status admission to William Paterson University conditional upon meeting the prerequisites of the minimum requirements for admission to the Cotsakos College of Business. Associate of Science degree students will be provided with individual evaluations of coursework based on course equivalencies articulated between Mercer County Community College and William Paterson University Cotsakos College of Business.

FINANCIAL AID

College students transferring into William Paterson University will be treated the same as native William Paterson University students of equal class standing when applying for financial aid and in the award and distribution of funds.

AGREEMENT REVIEW AND UPDATE

Mercer County Community College and William Paterson University will assign a staff member to serve as a liaison to assure maintenance of communication between the two institutions. As necessary, Mercer County Community College and William Paterson University faculty shall meet to discuss academic programs, especially with regard to any changes being contemplated. William Paterson University and Mercer County Community College representatives will consult whenever changes in policy or curricula are articulated which will affect students transferring under the terms of this agreement. Representatives from both institutions shall also facilitate support, consultation, and collaboration between their faculties in matters related to this agreement, general education, degree requirements, education certification, and other academic matters.

Appendix A

Mercer County Community College Associate in Science Degree in Business Administration

to a

William Paterson University Cotsakos College of Business Bachelor of Science Degree

WPU Course	Credits	WPU Course Name	MCCC Course #	Credits	MCCC Course Name
ACCT 2110	3	Financial Accounting	ACC 111	4	Principles of Financial Accounting
ACCT 2120	3	Managerial Accounting	ACC 112	4	Principles of Managerial Accounting
ECON 2010	3	Macroeconomic Principles	ECO 111	3	Macroeconomics
ECON 2020	3	Microeconomic Principles	ECO 112	3	Microeconomics
ECON 2100	3	Business Statistics I	BUS 205	3	Business Statistics I
ECON 2110	3	Business Statistics II	BUS 206	3	Business Statistics II
LAW 2510	3	Business Law I	BUS 107	3	Business Law I
MGT 2000	3	Principles of Management	BUS 210	3	Principles of Management
MKT 2100	3	Principles of Marketing	MKT 101	3	Principles of Marketing
MATH 1170	3	Business Math	MAT 149 or MAT 151 ³	4	Calculus for Social Sciences or Business or Calculus I

Notes:

- 1. William Paterson University recommends students to take two semesters of one foreign language at the community college. Two semesters of American Sign Language can also fulfill the foreign language requirement.
- William Paterson University will accept all associate degree credits under this program-toprogram articulation agreement, including up to half of the William Paterson University major required credits, from New Jersey community college students who enroll at William Paterson University Fall 2015 and beyond.
- 3. We will accept MAT 149 or MAT 151 as equivalent to MATH 1170.

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Date: $07/28/2015$	
For Mercer County Community College	For William Paterson University
Atricia Chopothuse President	Kathleen Waldum President
Vice President for Academic Affairs	Provost and Senior Vice President for Academic Affairs
Dean, Business and Technology Division	Sianse Shifu. Dean, Cotsakos College of Business 7/14/15